@cherrylosangeles

By Robbie Andrews

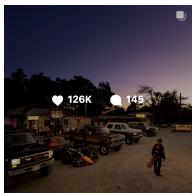
Active Platforms:

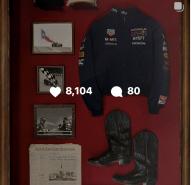
- Instagram (191k followers)
- Facebook (348 followers)
- <u>TikTok</u> (847 followers)

Current Platform Strategy:

- The primary platform used is Instagram, but the brand occasionally posts on Facebook and TikTok.
 - Posts on Facebook and TikTok every few months.
- The brand does not have a consistent posting schedule and occasionally goes inactive for a few weeks.
- The brand does not have any community management.
 - People post complaints / requests and receive no known feedback or interaction from the brand.
- Primarily uses Editorial and Campaign Content... few Evergreen or Lo-Fi Content.

Highest Performing Posts (previous 30-days or 20-posts):



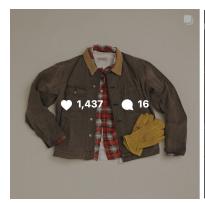


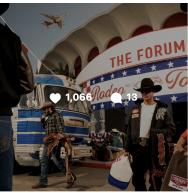


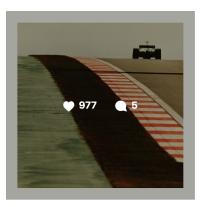
Observations:

- Select posts blow up, reaching hundreds of thousands of likes, while others barely reach a few thousand.
- Exclusive Content & Upcoming Releases perform the best.
- Posts showcasing content & candid pictures perform well.

Lowest Performing Posts (previous 30-days or 20-posts):







Observations:

- Lo-Fi Content tends to perform worse; change Lo-Fi content from a digital camera aesthetic to something new.
- The brand does not interact with its followers.... this could help improve insights on low posts.
- Staying on a posting routine will help improve insights.

Areas of Success

- Campaigns produce a lot of high-quality content.
- Creative direction is very strong.
- The profile is very aesthetic and pleasing to the eyes.

Areas of Opportunity

- Work alongside influencers / celebrities who fit their specific niche (F1 Racers, extreme athletes, rodeo).
- Schedule posts to be more consistent... don't post 5 times in one week, then go inactive for 4 weeks.
- Plan posts / feed ahead of time; don't post 3 "filler posts" in a row...
- Direct users to different platforms to grow the brand name.
 - Improve TikTok content: post regularly, allow viewers / consumers to see a personal side of the brand, and keep up with trends in a way that fits the brand.
- A lot of the same / similar content, switch up the campaigns to something new / fresh to get a new perspective on the brand without changing the image.

RESEARCH AND REFERENCES

- Positive word of mouth from consumers.
- Influencers post content of the brand on social media.
- Collaborations with brands such as Red Bull and Fox Racing.

LINKS TO INTERVIEWS OR ARTICLES:

- Shaboozey Channels Boho-Western Style at NFL Honors 2025 in Cherry LA Mechanic
 Shirt, Flared Jeans and Bolo Necklace
- The Hottest Under-the-Radar Menswear Brands to Know Now
- Cherry Los Angeles Saddles Up for Holiday 2024
- Cherry Los Angeles and Oracle Red Bull Racing Rev Up for the Austin Grand Prix with a New Capsule Collection

MARKET RESEARCH ACCOUNTS: [SHARED AUDIENCE OR ASPIRATIONAL ACCOUNTS]

- @madhappy
- @scuffers
- @nudeproject
- @coldculture
- @redbull
- @foxracing

KEY TAKEAWAYS AND OBSERVATIONS:

- The social media feed on Instagram is very aesthetic and showcases the product very well, but there needs to be a better posting schedule / routine.
 - Posting multiple times a week and then going inactive for a week should not be happening; even out the posting so there is no inactivity.
- Post on multiple platforms to gain followers, and work with influencers and celebrities to increase brand name.
- When celebrities wear the brand, post or acknowledge it (story).
- Campaigns produce a lot of high-quality content but lose traction due to inconsistent posting schedules.
 - Change the content to be more diverse / fresh material.
- The platform is an extension of the website, making it more interactive and fun.